

#### **Marketing & Communications**

-

#### Wayne State University New Hire Orientation

June 15, 2015



## Marketing Mission: Raise the stature and reputation of Wayne State University.

#### Goals

- Increase awareness and reputation of the university
- Build pride
- Support enrollment goals
- Support development, research and other university funding initiatives
- Improve university branding

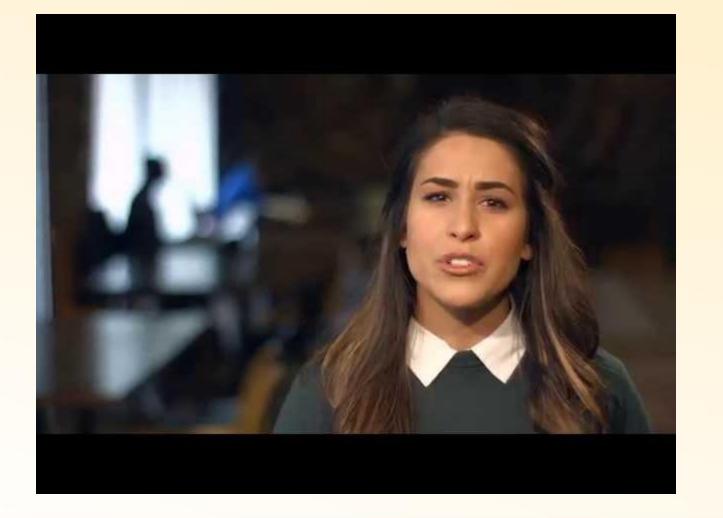
#### Our message ...

Wayne State is a comprehensive, premier, public, urban research university with a history of academic excellence and opportunity spanning nearly 150 years.

#### **Academic Excellence, Diversity and Location**



#### **AIM HIGHER**







Detroit



#### YOU BELONG HERE.

With more than 370 degrees in 13 schools and colleges, Wayne State University provides academic excellence that suits just about anyone. And because we're home to Michigan's most diverse student body, our campus is a fascinating place to live and learn. See for yourself how we're different. Schedule a campus tour today at wayne.edu/visit.

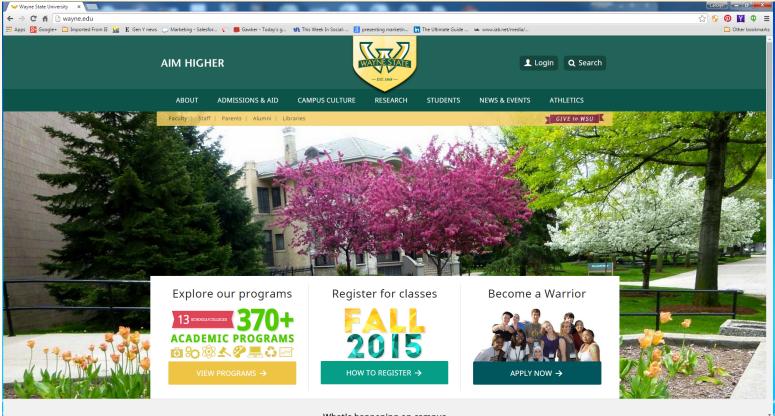
Print advertisements



**AIM HIGHER** 

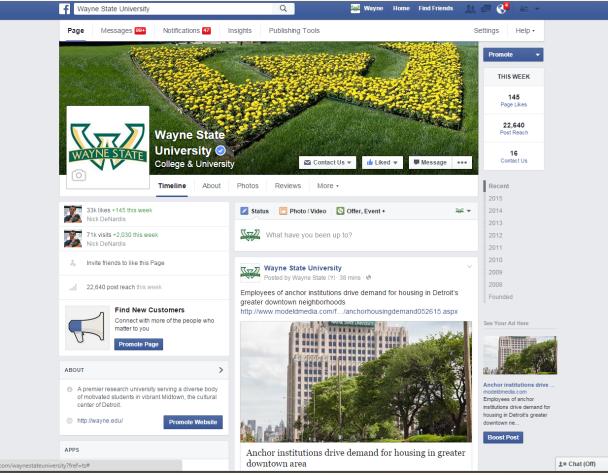
## **Digital Experience**

#### wayne.edu



What's hannening on campus

#### facebook



#### facebook stories

Wayne State University added 38 new photos to the album: Wayne State Commencement 2015 — at Ford Field

Posted by Wayne State [?] · May 7 at 11:46am · @

More than 3,800 students are graduating from Wayne State today. Congratulations, you've earned it!



Boost Unavailable

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Denise Ford, Donavon Travis, Wayne State University College of Fine, Performing and Communication Arts and 1,919 others like this.



Wayne State President M. Roy Wilson presents student Evan Leedy with the Presidential Service Award. The award is given in recognition of exemplary contributions by a student to the community.

The 19-year-old computer science major was behind last week's main fund drive for "walking man" James Robertson that helped raise more than \$350,000 and get Robertson a car. http://media.wayne.edu/news.php?id=16173



53,952 people reached

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Wayne State University

Posted by Wayne State [?] · May 2 at 9:12am · Edited · @

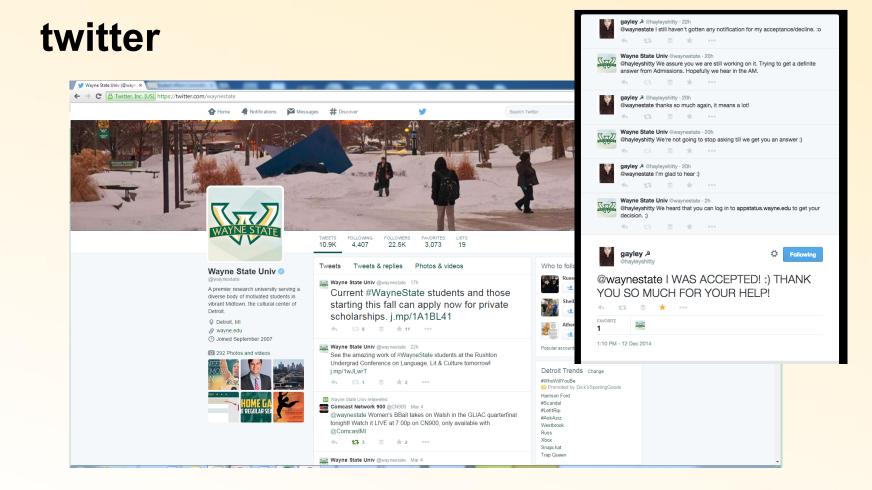
Wayne State University Department of Criminal Justice alumnus and Detroit Lions running back Joique Bell made a \$100,000 donation to the Department of Athletics last week.



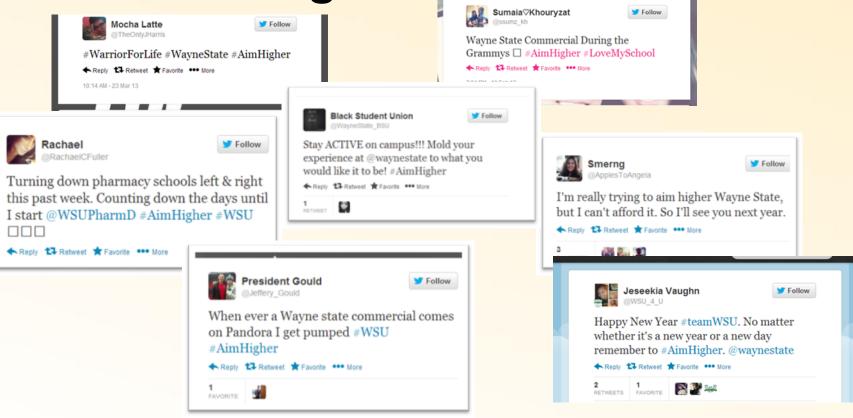
Joique Bell Makes \$100,000 Donation To Wayne State Athletics

Joique Bell Makes \$100,000 Donation To Wayne State Athletics

WSUATHLETICS.COM



## **WSU #AimHigher**



#### **Public Relations**





SMALL BUSINESS | SMALL BUSINESS

#### How Wayne State Police Helped Breathe Life Into a Blighted Detroit Strip

By STACY COWLEY FEB. 25, 2015



DETROIT — When Christopher Prater and his wife, TaNisha — Detroit natives who returned home after 12 years in Atlanta — went scouting for a location for the clothing boutique they planned to open, he was horrified by the address of a spot she suggested. It was on Cass Avenue, a once-blighted strip with a sordid history of drugs and prostitution.

"I told her very adamantly and vehemently that there is no way in the world I'm taking my sons to Cass," he said. "To my mind, that was no place to be at 12 noon, much less 12 midnight."

The neighborhood Mr. Prater found, when he was finally lured out to look, bore few traces of the one he remembered.

Now called Midtown, the area is one of Detroit's most striking economic-revival success stories and a veritable haven for small businesses.

which had been among the biggest casualties of the city's urban decay. Coffee shops, yoga studios, restaurants and clothing boutiques now fill spaces that sat empty for decades. The district's retail vacancy rate has fallen to 10 percent, down from 22 percent six years ago, and its residential



TaNisha Prater's clothing store is one of 37 businesses that opened last year in Detroit's Midtown neighborhood. Joshua Lott for The New York Times



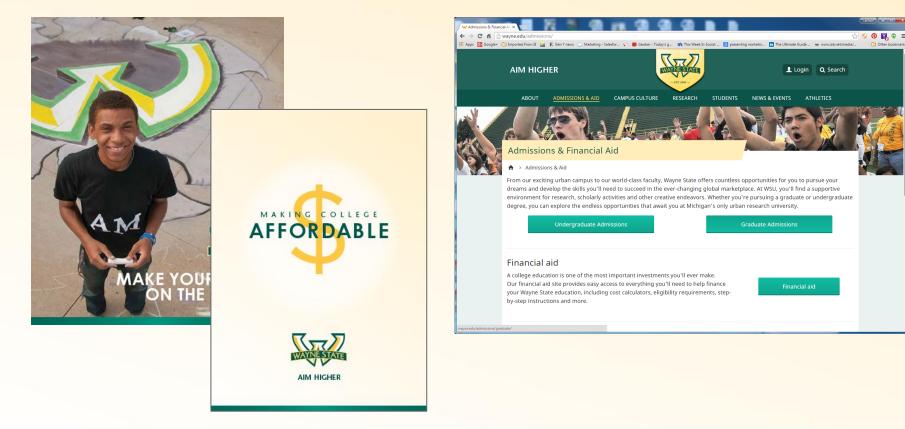
## **Media Training**



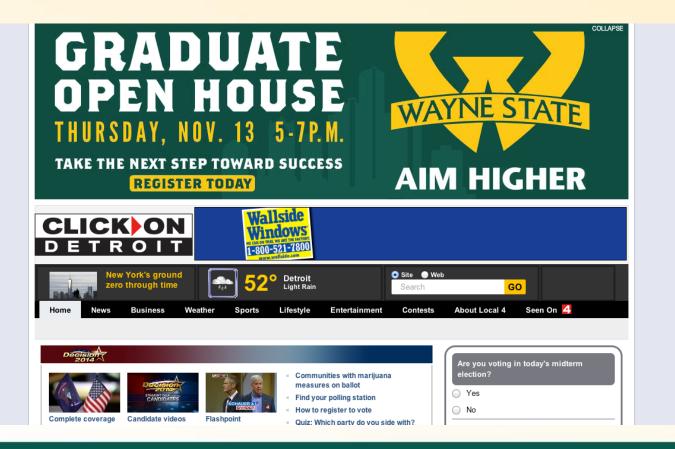


#### **Enrollment Marketing & Communications**

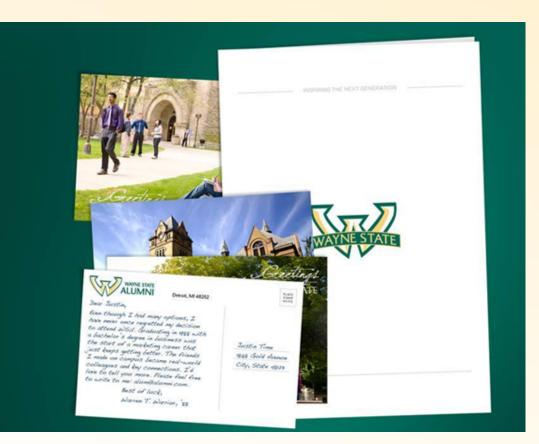
#### Recruitment



### **Event Support**



#### **Outreach to Admitted Students**



#### Registration

Wayne State University Posted by Wayne State (?) · August 27, 2014 · @

Students who are registered full-time for fall and winter semesters are now eligible for 30 percent off spring/summer tuition. Details: http://wayne.edu/tuition#discount



Spring/Summer Tuition Break - Tuition and fee information - Wayne State University

To be eligible, students must complete at least 24 credits during the fall 2014 and winter 2015 semesters and maintain a cumulative GPA of 2.5 or higher.

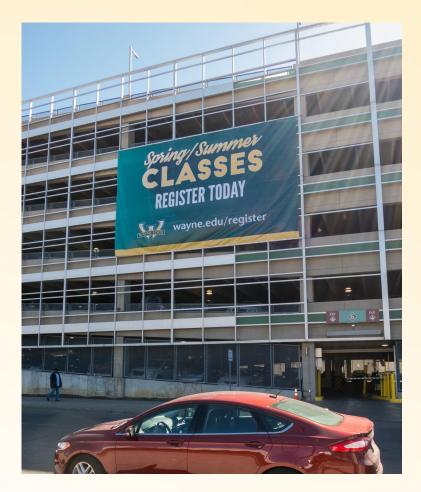
WAYNE.EDU | BY WAYNE STATE UNIVERSITY

#### 8,312 people reached

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<u>- 272</u>



#### **School/College Marketing Example**





**COLLEGE** of **ENGINEERING** 

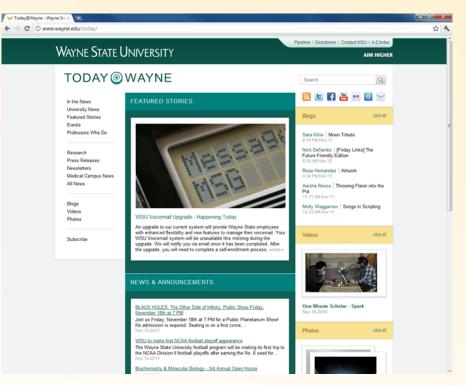


#### WSU Ambassadors Faculty, Student, Staff, Alumni Partnerships

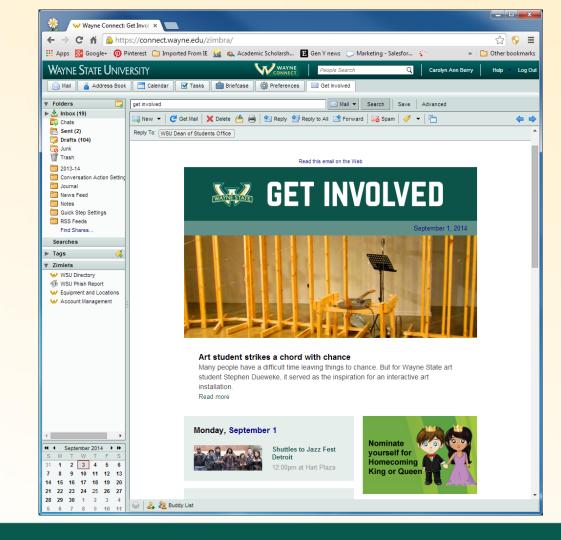


Aim Higher in Action - alumni

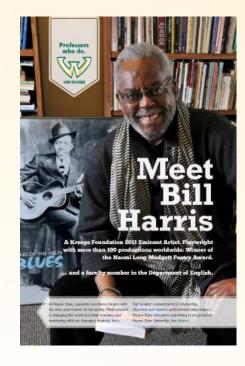
## Today@Wayne

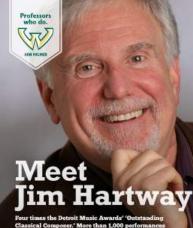






### **Professors Who Do**





Four times the Detroit Music Awards' 'Outstanding Classical Composer,' More than 1,000 performances and broadcasts of his music worldwide. More than 60 commissioned works. Recipient of the Arts Foundation of Michigan Award.

.... and a faculty member in the Department of Music.

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# Meet Wei-Zen Wei

Professors

who do

Developed a breast cancer vaccine now in clinical trials. Named a Crain's Detroit Business Health Care Here. Winner of a Karmanes Cancer Institute Scientific Distinction Award. Author of 72, per-reviewed articles and nine book chapters.

... and a faculty member in the Department of Oncolog

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## **Wayne State Marketing Communities**



- Knowledge on Tap
- WSU Insiders
- WSU Street Squad

## Warrior Pride

#### Warrior Wednesdays and Licensed Merchandise

Wayne State University Posted by Wayne State [?] · September 22, 2014 · @

Trade another college's shirt for a free, special edition Wayne State t-shirt, Wednesday on Gullen Mall, 10:30 a.m.-3 p.m. http://go.wayne.edu/trt922



Trade your Tee: Bring another college's shirt, get WSU one FREE Exchanged gaments will be donated to the Detroit Rescue Mission, sponsored by the WSU Bookstore.

EVENTS.WAYNE.EDU | BY WEB COMMUNICATIONS

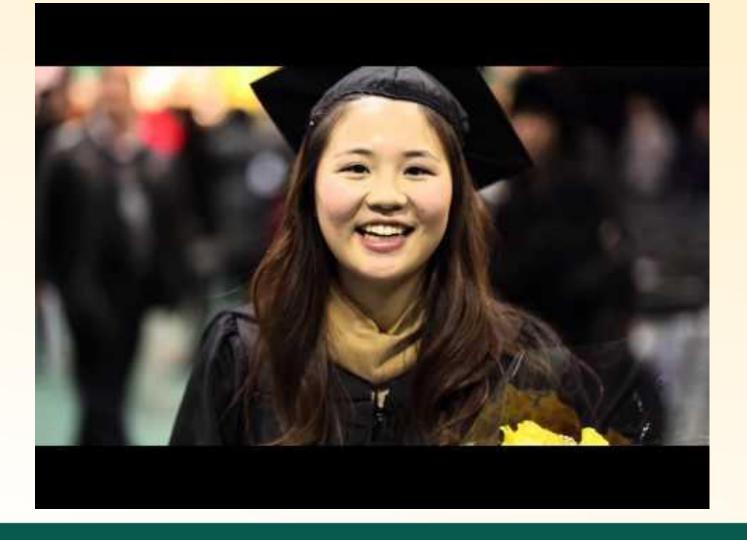




## How can you "Get Involved"?

## **Become a WSU Ambassador**

- Volunteer for a campus event
- Participate in Warrior Wednesday
- Share your WSU pride



#### **Thank You**